



Comparison Rates and Services : Ex-Works Orders.

| Kgs | Guaranteed Air Service | Standard Air Service | Expedited Ocean | Standard Ocean | Kgs   | Guaranteed Air Service | Standard Air Service | Expedited Ocean | Standard Ocean |
|-----|------------------------|----------------------|-----------------|----------------|-------|------------------------|----------------------|-----------------|----------------|
| Kgs | Cost per Kg.           | Cost per Kg.         | Cost per kg.    | Cost per kg.   | Kgs   | Cost per Kg.           | Cost per Kg.         | Cost per kg.    | Cost per kg.   |
| 50  | 23.86                  | \$20.83              | Not Avail.      | \$23.51        | 325   | 7.36                   | \$5.85               | Not Avail.      | \$3.79         |
| 60  | 20.73                  | \$18.00              | Not Avail.      | \$19.05        | 350   | 7.17                   | \$5.68               | Not Avail.      | \$3.60         |
| 70  | 18.51                  | \$16.00              | Not Avail.      | \$16.33        | 375   | 6.96                   | \$5.50               | Not Avail.      | \$3.43         |
| 80  | 16.64                  | \$14.28              | Not Avail.      | \$14.23        | 400   | 6.81                   | \$5.37               | Not Avail.      | \$3.27         |
| 90  | 15.36                  | \$13.13              | Not Avail.      | \$12.65        | 425   | 6.69                   | \$5.26               | Not Avail.      | \$3.15         |
| 100 | 13.53                  | \$11.41              | Not Avail.      | \$11.39        | 450   | 6.57                   | \$5.16               | Not Avail.      | \$3.04         |
| 110 | 12.70                  | \$10.65              | Not Avail.      | \$10.35        | 475   | 6.51                   | \$5.10               | Not Avail.      | \$2.93         |
| 120 | 12.00                  | \$10.02              | Not Avail.      | \$9.49         | 500   | 6.46                   | \$5.05               | Not Avail.      | \$2.85         |
| 130 | 11.41                  | \$9.49               | Not Avail.      | \$8.76         | 550   | 6.30                   | \$4.90               | Not Avail.      | \$2.72         |
| 140 | 10.90                  | \$9.03               | Not Avail.      | \$8.13         | 600   | 6.16                   | \$4.78               | Not Avail.      | \$2.60         |
| 150 | 10.47                  | \$8.64               | Not Avail.      | \$7.59         | 650   | 6.05                   | \$4.68               | Not Avail.      | \$2.51         |
| 160 | 10.03                  | \$8.26               | Not Avail.      | \$7.12         | 700   | 5.95                   | \$4.59               | Not Avail.      | \$2.42         |
| 170 | 9.70                   | \$7.96               | Not Avail.      | \$6.69         | 750   | 5.86                   | \$4.52               | Not Avail.      | \$2.35         |
| 180 | 9.41                   | \$7.70               | Not Avail.      | \$6.33         | 800   | 5.79                   | \$4.45               | Not Avail.      | \$2.29         |
| 190 | 9.17                   | \$7.48               | Not Avail.      | \$6.00         | 850   | 5.72                   | \$4.38               | Not Avail.      | \$2.23         |
| 200 | 8.96                   | \$7.29               | Not Avail.      | \$5.71         | 900   | 5.65                   | \$4.32               | Not Avail.      | \$2.19         |
| 215 | 8.65                   | \$7.01               | Not Avail.      | \$5.33         | 1,000 | 5.34                   | \$4.03               | Not Avail.      | \$2.09         |
| 230 | 8.39                   | \$6.77               | Not Avail.      | \$5.00         | 1,100 | 5.26                   | \$3.95               | Not Avail.      | \$2.00         |
| 245 | 8.16                   | \$6.57               | Not Avail.      | \$4.72         | 1,200 | 5.18                   | \$3.89               | Not Avail.      | \$1.94         |
| 260 | 7.96                   | \$6.39               | Not Avail.      | \$4.48         | 1,300 | 5.12                   | \$3.83               | Not Avail.      | \$1.90         |
| 275 | 7.77                   | \$6.22               | Not Avail.      | \$4.27         | 1,400 | 5.07                   | \$3.79               | Not Avail.      | \$1.62         |
| 290 | 7.64                   | \$6.10               | Not Avail.      | \$4.11         | 1,500 | 5.02                   | \$3.75               | Not Avail.      | \$1.60         |
| 300 | 7.58                   | \$6.05               | Not Avail.      | \$4.01         | 1,600 | 4.99                   | \$3.72               | Not Avail.      | \$1.58         |



Comparison Rates and Services : Ex-Works Orders.

| Kgs   | Guaranteed Air Service | Standard Air Service | Expedited Ocean | Standard Ocean | Kgs    | Guaranteed Air Service | Standard Air Service | Expedited Ocean | Standard Ocean |
|-------|------------------------|----------------------|-----------------|----------------|--------|------------------------|----------------------|-----------------|----------------|
| Kgs   | Cost per Kg.           | Cost per Kg.         | Cost per kg.    | Cost per kg.   | Kgs    | Cost per Kg.           | Cost per Kg.         | Cost per kg.    | Cost per kg.   |
|       |                        |                      |                 |                |        |                        |                      |                 |                |
| 1,700 | \$4.96                 | \$3.70               | Not Avail.      | \$1.56         | 7,000  | \$4.14                 | \$3.05               | Not Avail.      | \$1.30         |
| 1,800 | \$4.94                 | \$3.68               | Not Avail.      | \$1.55         | 7,250  | \$4.13                 | \$3.05               | Not Avail.      | \$1.30         |
| 1,900 | \$4.98                 | \$3.70               | Not Avail.      | \$1.53         | 7,500  | \$4.13                 | \$3.05               | Not Avail.      | \$1.30         |
| 2,000 | \$4.96                 | \$3.70               | Not Avail.      | \$1.52         | 7,750  | \$4.12                 | \$3.05               | Not Avail.      | \$1.29         |
| 2,250 | \$4.91                 | \$3.66               | Not Avail.      | \$1.50         | 8,000  | \$4.12                 | \$3.04               | Not Avail.      | \$1.29         |
| 2,500 | \$4.63                 | \$3.50               | Not Avail.      | \$1.46         | 8,250  | \$4.12                 | \$3.04               | Not Avail.      | \$1.29         |
| 2,750 | \$4.60                 | \$3.47               | Not Avail.      | \$1.43         | 8,500  | \$4.11                 | \$3.04               | Not Avail.      | \$1.29         |
| 3,000 | \$4.57                 | \$3.45               | Not Avail.      | \$1.42         | 8,750  | \$4.11                 | \$3.04               | Not Avail.      | \$1.29         |
| 3,250 | \$4.55                 | \$3.43               | Not Avail.      | \$1.40         | 9,000  | \$4.11                 | \$3.03               | Not Avail.      | \$1.29         |
| 3,500 | \$4.53                 | \$3.42               | Not Avail.      | \$1.39         | 9,250  | \$4.11                 | \$3.03               | Not Avail.      | \$1.29         |
| 3,750 | \$4.52                 | \$3.41               | Not Avail.      | \$1.39         | 9,500  | \$4.07                 | \$3.00               | Not Avail.      | \$1.28         |
| 4,000 | \$4.50                 | \$3.39               | Not Avail.      | \$1.38         | 9,750  | \$4.08                 | \$3.01               | Not Avail.      | \$1.27         |
| 4,250 | \$4.49                 | \$3.38               | Not Avail.      | \$1.37         | 10,000 | \$4.09                 | \$3.02               | Not Avail.      | \$1.27         |
| 4,500 | \$4.44                 | \$3.33               | Not Avail.      | \$1.37         | 10,500 | \$4.09                 | \$3.02               | Not Avail.      | \$1.27         |
| 4,750 | \$4.43                 | \$3.33               | Not Avail.      | \$1.34         | 11,000 | \$4.08                 | \$3.01               | Not Avail.      | \$1.27         |
| 5,000 | \$4.22                 | \$3.12               | Not Avail.      | \$1.34         | 11,500 | \$4.08                 | \$3.01               | Not Avail.      | \$1.27         |
| 5,250 | \$4.21                 | \$3.11               | Not Avail.      | \$1.33         | 12,000 | \$4.07                 | \$3.01               | Not Avail.      | \$1.26         |
| 5,500 | \$4.20                 | \$3.11               | Not Avail.      | \$1.33         | 12,500 | \$4.07                 | \$3.00               | Not Avail.      | \$1.26         |
| 5,750 | \$4.20                 | \$3.10               | Not Avail.      | \$1.33         | 13,000 | \$4.07                 | \$3.00               | Not Avail.      | \$1.26         |
| 6,000 | \$4.15                 | \$3.07               | Not Avail.      | \$1.32         | 13,500 | \$4.06                 | \$3.00               | Not Avail.      | \$1.26         |
| 6,250 | \$4.15                 | \$3.07               | Not Avail.      | \$1.31         | 14,000 | \$4.06                 | \$3.00               | Not Avail.      | \$1.26         |
| 6,500 | \$4.14                 | \$3.06               | Not Avail.      | \$1.31         | 14,500 | \$3.64                 | \$2.73               | Not Avail.      | \$1.26         |
| 6,750 | \$4.14                 | \$3.06               | Not Avail.      | \$1.30         | 15,000 | \$3.63                 | \$2.73               | Not Avail.      | \$1.25         |




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## Comparison Rates and Services : Ex-Works Orders.

Origin: **Finetel SA** 1-Jan-11  
 Quotation for: **Parkerton LLC**

### Important Details

1. These rates are valid for 6 months: from **1-Jan-11**  
 valid until : **30-Jun-11**
2. Rates and Services are subject to our Terms and Conditons of Service.
3. Door-to-Door Insurance is INCLUDED for full value : Invoice value + duty + freight costs.
4. Rates are for door-to-door transport per gross-weight kilo from the suppliers' factory  
 in the origin city to your addres (Liftgate Delivery Incl.)  
**2489 Frutts St., Redmond WA 98052-3830**
5. US customs duty is not included.
6. Transit time from Door-to-Door :
 

|                           |                            |
|---------------------------|----------------------------|
| Guaranteed Air Service :  | <b>3 days.</b>             |
| Standard Air Service :    | <b>Approx. 4- 6 days.</b>  |
| Expedited Ocean Service : | <b>Approx. 25-28 days.</b> |
| Standard Ocean Service :  | <b>Approx. 40-42 days.</b> |
7. Discounted Rate per kilo for Additional Volume Weight
 

|                           |               |  |
|---------------------------|---------------|--|
| Guaranteed Air Service :  | <b>\$4.24</b> | The Volume Weight for each air shipment is |
| Standard Air Service :    | <b>\$3.04</b> | 166.66 kilos per cubic meter.              |
| Expedited Ocean Service : | <b>\$1.42</b> | The Volume Weight for each sea shipment is |
| Standard Ocean Service :  | <b>\$0.83</b> | 270 kilos per cubic meter.                 |
8. Minimum charge : 50 kgs.

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Signature

To accept these rates, please sign this page and fax it to: 310-644-1919.