



Comparison Rates and Services : Ex-Works Orders.

Italy	Air Service Cost per Kg.	Expedited Ocean Cost per kg.	Standard Ocean Cost per kg.	Italy	Air Service Cost per Kg.	Expedited Ocean Cost per kg.	Standard Ocean Cost per kg.
50	\$14.87	\$19.10	\$16.35	325	\$5.16	\$4.63	\$3.68
60	\$13.28	\$15.92	\$13.63	350	\$5.09	\$4.51	\$3.56
70	\$12.14	\$10.00	\$10.00	375	\$5.02	\$4.40	\$3.46
80	\$10.98	\$12.04	\$10.22	400	\$4.89	\$4.30	\$3.38
90	\$10.33	\$10.77	\$9.08	425	\$4.77	\$4.23	\$3.31
100	\$8.36	\$9.76	\$7.96	450	\$4.74	\$4.17	\$3.26
110	\$7.94	\$8.93	\$7.30	475	\$4.71	\$4.08	\$3.17
120	\$7.59	\$8.24	\$6.75	500	\$4.68	\$3.89	\$3.00
130	\$7.30	\$7.66	\$6.28	550	\$4.64	\$3.81	\$2.93
140	\$7.08	\$7.24	\$5.92	600	\$4.60	\$3.74	\$2.87
150	\$6.88	\$6.93	\$5.66	650	\$4.57	\$3.69	\$2.82
160	\$6.71	\$6.66	\$5.43	700	\$4.54	\$3.64	\$2.78
170	\$6.37	\$6.42	\$5.22	750	\$4.52	\$3.60	\$2.74
180	\$6.24	\$6.21	\$5.04	800	\$4.50	\$3.56	\$2.71
190	\$6.12	\$6.02	\$4.88	850	\$4.31	\$3.53	\$2.68
200	\$6.01	\$5.85	\$4.73	900	\$4.29	\$3.50	\$2.65
215	\$5.87	\$5.62	\$4.54	1,000	\$4.27	\$3.24	\$2.56
230	\$5.75	\$5.43	\$4.37	1,100	\$4.12	\$3.20	\$2.52
245	\$5.64	\$5.25	\$4.22	1,200	\$4.10	\$3.17	\$2.49
260	\$5.46	\$5.10	\$4.09	1,300	\$4.08	\$3.14	\$2.47
275	\$5.37	\$4.96	\$3.98	1,400	\$4.07	\$3.08	\$2.41
290	\$5.30	\$4.85	\$3.87	1,500	\$4.05	\$3.02	\$2.36
300	\$5.25	\$4.78	\$3.81	1,600	\$4.04	\$3.00	\$2.34



Comparison Rates and Services : Ex-Works Orders.

Italy	Air Service	Expedited Ocean	Standard Ocean	Italy	Air Service	Expedited Ocean	Standard Ocean
	<u>Cost per Kg.</u>	<u>Cost per kg.</u>	<u>Cost per kg.</u>		<u>Cost per Kg.</u>	<u>Cost per kg.</u>	<u>Cost per kg.</u>
1,700	\$4.04	\$2.99	\$2.33	7,000	\$3.65	\$1.65	\$0.94
1,800	\$4.03	\$2.97	\$2.32	7,250	\$3.65	\$1.62	\$0.91
1,900	\$4.02	\$2.96	\$2.31	7,500	\$3.64	\$1.60	\$0.89
2,000	\$4.01	\$2.95	\$2.41	7,750	\$3.64	\$1.71	\$1.01
2,250	\$4.00	\$2.94	\$2.18	8,000	\$3.64	\$1.74	\$1.05
2,500	\$3.99	\$2.70	\$1.95	8,250	\$3.64	\$1.77	\$1.09
2,750	\$3.78	\$2.54	\$1.79	8,500	\$3.64	\$1.80	\$1.13
3,000	\$3.77	\$2.60	\$1.86	8,750	\$3.64	\$1.83	\$1.16
3,250	\$3.76	\$2.47	\$1.73	9,000	\$3.64	\$1.85	\$1.19
3,500	\$3.76	\$2.37	\$1.63	9,250	\$3.64	\$1.88	\$1.23
3,750	\$3.75	\$2.27	\$1.53	9,500	\$3.64	\$1.90	\$1.25
4,000	\$3.75	\$2.19	\$1.45	9,750	\$3.56	\$1.92	\$1.28
4,250	\$3.75	\$2.12	\$1.38	10,000	\$3.56	\$1.94	\$1.31
4,500	\$3.74	\$2.05	\$1.31	10,500	\$3.56	\$1.98	\$1.36
4,750	\$3.74	\$1.97	\$1.23	11,000	\$3.56	\$2.02	\$1.40
5,000	\$3.74	\$1.91	\$1.18	11,500	\$3.56	\$2.05	\$1.44
5,250	\$3.65	\$1.87	\$1.13	12,000	\$3.56	\$2.08	\$1.48
5,500	\$3.73	\$1.87	\$1.15	12,500	\$3.56	\$2.11	\$1.51
5,750	\$3.73	\$1.83	\$1.11	13,000	\$3.56	\$2.13	\$1.54
6,000	\$3.73	\$1.79	\$1.07	13,500	\$3.55	\$2.15	\$1.60
6,250	\$3.65	\$1.76	\$1.04	14,000	\$3.55	\$2.18	\$1.60
6,500	\$3.65	\$1.73	\$1.00	14,500	\$3.55	\$2.20	\$1.62
6,750	\$3.65	\$1.70	\$0.98	15,000	\$3.48	\$2.21	\$1.65



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Important Details

Quotation for:

L.A. Fashion,Inc.

1-Jan-11

1. These rates are valid from 01-January to 30-June-2011
2. These rates can change only with 15-days prior written notice.
3. Rates are for door-to-door transport per gross-weight kilo from your suppliers' factory in **Italy**
to: **2660 Winston Avenue, Tustin CA 92780**
(Liftgate Truck delivery Included)
4. Door-to-Door Insurance is INCLUDED for full value : Invoice value + duty + freight costs.
5. US customs duty is not included.
6. Transit time from Door-to-Door :
Standard Air Service : Approx. 4- 6 days.
Expedited Ocean Service : Approx. 25-28 days.
Standard Ocean Service : Approx. 40-42 days.
7. Minimum charge : 50 kgs.

Discount for Additional Vol. Kgs	
Ex-Works	FOB
\$3.32	\$3.05

Signature

To accept these rates, please sign this page and fax it to: 310- 725-2877.