



Comparison Rates and Services : Ex-Works Orders.

Taiwan	Guaranteed Air Service	Standard Air Service	Expedited Ocean	Standard Ocean	Taiwan	Guaranteed Air Service	Standard Air Service	Expedited Ocean	Standard Ocean
Kgs	Cost per Kg.	Cost per Kg.	Cost per kg.	Cost per kg.	Kgs	Cost per Kg.	Cost per Kg.	Cost per kg.	Cost per kg.
50	Not Avail.	\$16.30	\$18.24	\$15.23	325	Not Avail.	\$7.74	\$4.18	\$2.84
60	Not Avail.	\$15.01	\$15.20	\$12.17	350	Not Avail.	\$7.68	\$4.05	\$2.72
70	Not Avail.	\$14.09	\$13.03	\$10.43	375	Not Avail.	\$7.55	\$3.92	\$2.62
80	Not Avail.	\$13.00	\$11.40	\$9.08	400	Not Avail.	\$7.50	\$3.83	\$2.51
90	Not Avail.	\$12.47	\$10.14	\$8.09	425	Not Avail.	\$7.46	\$3.75	\$2.43
100	Not Avail.	\$10.27	\$9.19	\$7.33	450	Not Avail.	\$7.35	\$3.68	\$2.36
110	Not Avail.	\$9.92	\$8.51	\$6.71	475	Not Avail.	\$7.36	\$3.39	\$2.23
120	Not Avail.	\$9.64	\$7.94	\$6.20	500	Not Avail.	\$6.98	\$3.33	\$2.17
130	Not Avail.	\$9.40	\$7.46	\$5.76	550	Not Avail.	\$6.92	\$3.23	\$2.08
140	Not Avail.	\$9.21	\$7.05	\$5.38	600	Not Avail.	\$6.88	\$3.15	\$2.00
150	Not Avail.	\$9.05	\$6.70	\$5.06	650	Not Avail.	\$6.84	\$3.07	\$1.94
160	Not Avail.	\$8.84	\$6.39	\$4.77	700	Not Avail.	\$6.81	\$3.01	\$1.89
170	Not Avail.	\$8.72	\$6.12	\$4.50	750	Not Avail.	\$6.78	\$2.96	\$1.84
180	Not Avail.	\$8.61	\$5.88	\$4.28	800	Not Avail.	\$6.76	\$2.92	\$1.80
190	Not Avail.	\$8.54	\$5.67	\$4.08	850	Not Avail.	\$6.77	\$2.88	\$1.76
200	Not Avail.	\$8.47	\$5.47	\$3.90	900	Not Avail.	\$6.72	\$2.84	\$1.73
215	Not Avail.	\$8.35	\$5.24	\$3.71	1,000	Not Avail.	\$6.57	\$2.58	\$1.57
230	Not Avail.	\$8.25	\$5.03	\$3.54	1,100	Not Avail.	\$6.42	\$2.53	\$1.52
245	Not Avail.	\$8.16	\$4.85	\$3.40	1,200	Not Avail.	\$6.39	\$2.49	\$1.49
260	Not Avail.	\$8.08	\$4.69	\$3.27	1,300	Not Avail.	\$6.37	\$2.46	\$1.47
275	Not Avail.	\$7.97	\$4.54	\$3.15	1,400	Not Avail.	\$6.35	\$2.37	\$1.45
290	Not Avail.	\$7.94	\$4.42	\$3.05	1,500	Not Avail.	\$6.33	\$2.35	\$1.43
300	Not Avail.	\$7.83	\$4.35	\$2.98	1,600	Not Avail.	\$6.32	\$2.68	\$1.41



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Kgs	Cost per Kg.	Cost per Kg.	Cost per kg.	Cost per kg.	Kgs	Cost per Kg.	Cost per Kg.	Cost per kg.	Cost per kg.
1,700	Not Avail.	\$6.30	\$2.61	\$1.40	7,000	Not Avail.	\$5.98	\$1.81	\$1.16
1,800	Not Avail.	\$6.29	\$2.54	\$1.39	7,250	Not Avail.	\$5.98	\$1.79	\$1.16
1,900	Not Avail.	\$6.34	\$2.49	\$1.38	7,500	Not Avail.	\$5.97	\$1.77	\$1.16
2,000	Not Avail.	\$6.37	\$2.41	\$1.37	7,750	Not Avail.	\$5.97	\$1.75	\$1.16
2,250	Not Avail.	\$6.34	\$2.30	\$1.35	8,000	Not Avail.	\$5.97	\$1.73	\$1.16
2,500	Not Avail.	\$6.17	\$2.06	\$1.28	8,250	Not Avail.	\$5.97	\$1.71	\$1.16
2,750	Not Avail.	\$6.27	\$1.99	\$1.25	8,500	Not Avail.	\$5.96	\$1.69	\$1.16
3,000	Not Avail.	\$6.26	\$1.88	\$1.24	8,750	Not Avail.	\$5.96	\$1.68	\$1.15
3,250	Not Avail.	\$6.24	\$1.84	\$1.23	9,000	Not Avail.	\$5.96	\$1.66	\$1.15
3,500	Not Avail.	\$6.23	\$1.79	\$1.23	9,250	Not Avail.	\$5.96	\$1.65	\$1.15
3,750	Not Avail.	\$6.22	\$1.76	\$1.22	9,500	Not Avail.	\$5.90	\$1.64	\$1.15
4,000	Not Avail.	\$6.21	\$1.73	\$1.21	9,750	Not Avail.	\$5.92	\$1.62	\$1.14
4,250	Not Avail.	\$6.20	\$1.70	\$1.21	10,000	Not Avail.	\$5.93	\$1.61	\$1.14
4,500	Not Avail.	\$6.18	\$1.67	\$1.20	10,500	Not Avail.	\$5.93	\$1.59	\$1.14
4,750	Not Avail.	\$6.17	\$1.56	\$1.20	11,000	Not Avail.	\$5.92	\$1.58	\$1.14
5,000	Not Avail.	\$6.06	\$1.54	\$1.19	11,500	Not Avail.	\$5.92	\$1.56	\$1.14
5,250	Not Avail.	\$6.06	\$1.52	\$1.19	12,000	Not Avail.	\$5.92	\$1.54	\$1.13
5,500	Not Avail.	\$6.05	\$1.50	\$1.19	12,500	Not Avail.	\$5.92	\$1.53	\$1.13
5,750	Not Avail.	\$6.05	\$1.49	\$1.18	13,000	Not Avail.	\$5.91	\$1.51	\$1.13
6,000	Not Avail.	\$5.99	\$1.92	\$1.18	13,500	Not Avail.	\$5.91	\$1.50	\$1.13
6,250	Not Avail.	\$5.99	\$1.89	\$1.17	14,000	Not Avail.	\$5.91	\$1.47	\$1.13
6,500	Not Avail.	\$5.98	\$1.86	\$1.17	14,500	Not Avail.	\$5.37	\$1.46	\$1.13
6,750	Not Avail.	\$5.98	\$1.84	\$1.17	15,000	Not Avail.	\$5.37	\$1.44	\$1.12



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## Comparison Rates and Services : Ex-Works Orders.

Origin: **Taiwan**  
Quotation for: **Teleserv Products,Inc.**

26-Apr-11

### Important Details

1. These rates are valid for 6 months: from **1-Jan-11**  
valid until : **30-Jun-11**
2. Rates and Services are subject to our Terms and Conditons of Service.
3. Door-to-Door Insurance is available. The Cost is (Invoice Value x \$0.004)
4. Rates are for door-to-door transport per gross-weight kilo from the suppliers' factory in the origin city to your addres (Liftgate Delivery Incl.)  
**8725 Jackson Ct., Ste. 206 Jacksonville FL 32244**
5. US customs duty is not included.
6. Transit time from Door-to-Door :  
Guaranteed Air Service : **3 days.** Pre-Kilo Discount for Additional Vol. Kgs **\$1.95**  
Standard Air Service : **Approx. 4- 6 days.** Pre-Kilo Discount for Additional Vol. Kgs **\$5.77**  
Expedited Ocean Service : **Approx. 25-28 days.**  
Standard Ocean Service : **Approx. 40-42 days.**
7. Minimum charge : 50 kgs.

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Signature

To accept these rates, please sign this page and fax it to: 310-644-1919.